

Tax Planning for Producers Receiving Debt Relief

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MAKING A DIFFERENCE IN MINNESOTA: ENVIRONMENT + FOOD & AGRICULTURE + COMMUNITIES + FAMILIES + YOUTH

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Agenda

- Debt relief and form 1099-G
- Implications of relief payments on income taxes
- Records system & character of income
- Strategy and mitigation
- Tax planning examples



Debt Relief

- Debt relief associated with the passage of the Inflation Reduction Act is taxable income.
 - Any debt relief is not treated as forgiveness but rather a payment.
 - Payments will be reported on Form 1099-G and must be reported as income on Schedule F.





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Debt Relief

- Debt relief will be reported on 1099-G (if the amount is over \$600)
- Farmer will also receive a 1098 showing interest paid for the loan
 - Interest may be deducted schedule F.
 - Make sure to distinguish between mortgage and other interest.





PAYER'S name, street address, city or foreign postal code, and telephor	or town, state or province, country, ZI ne no.	P 1 Unemployment compensation \$	OMB No. 1545-0120 Form 1099-G	Certain Government
		2 State or local income tax refunds, credits, or offsets	(Rev. January 2022) For calendar year 20	Payments
PAYER'S TIN	RECIPIENT'S TIN	3 Box 2 amount is for tax year	4 Federal income tax withheld	Copy 1
RECIPIENT'S name		5 RTAA payments \$ 7 Agriculture payments	6 Taxable grants \$ 8 Check if box 2 is	For State Tax Departmen
Street address (including apt. no.)		\$ 9 Market gain	trade or business income	
City or town, state or province, cou	ntry, and ZIP or foreign postal code	\$ 10a State 10b State identific	ation no. 11 State income tax withhel	1
Account number (see instructions)			\$ \$	-
orm 1099-G (Rev. 1-2022)	www.irs.gov/Fo	rm1099G	Department of the Treasury	- Internal Revenue Service

Impact of Debt Relief Payments

- Relief payments are checks written to the producer and the lender.
- Relief payments will not show up in the producers' bank account.
- Payments will increase taxable income and result in additional tax.
- Mitigation efforts may require the producer to borrow additional funds.





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Taxal	Taxable Income Federal Tax		deral Tax		Self- cyment Tax (SE)		and SE Tax ombined	State	(MN) Tax	Total of Federal and State		
\$	50,000	\$	1,648	\$	7,065	\$	8,713	\$	1,335	\$	10,048	
\$	75,000	\$	3,792	\$	10,598	\$	14,390	\$	2,819	\$	17,209	
\$	100,000	\$	6,024	\$	14,129	\$	20,153	\$	4,519	\$	24,672	
\$	150,000	\$	11,216	\$	21,194	\$	32,410	\$	7,916	\$	40,326	
\$	250,000	\$	28,482	\$	24,923	\$	53,405	\$	15,540	\$	68,945	
\$	500,000	\$	107,908	\$	33,525	\$	141,433	\$	39,510	\$	180,943	
** Ca	alculations b	ased (upon MFJ sta	atus								

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A few words on records.....

- Least favorite task of all farmers
- Also, the most necessary
- Either computer software or manual record book works
- The main thing is to have a system
- Reconcile...Reconcile...Reconcile
- System should include a section for
 - Farm income/expense, capital purchases, and personal income/expense



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Income Tax Basics

- Ordinary Farm Income
 - Income from sale of commodities, livestock, and/or custom services provided as part of the farming operation (reported on Schedule F)





Income Tax Basics

- Capital Assets (not the textbook version)
 - Anything purchased that must be depreciated (machinery, breeding livestock, buildings) or whose purchase cost cannot be deducted until disposition (land).
 - Capital assets are subject to long or short-term capital gains treatment or depreciation recapture upon disposition.



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Income Tax Basics

- Sale of Capital Assets
 - Sale of Capital Assets are reported as "Depreciation Recapture" or "Capital Gain". (Reported on Form 4797 and Schedule D)



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How is everything taxed?

- Wages and business income
 - Rate depends upon filing status
 - Rates run from 10% to 37%





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How is everything Taxed?

- Income subject to selfemployment tax
 - Farm business and non-farm business income is taxed at the current bracket rate (regular tax)
 - Self-employment tax rate = (15.3%)(12.5 % OASDI & 2.8% Medicare)(OASDI cap is \$ 147,000 for 2022)





How is everything taxed?

- Wage income
 - Taxed at the current bracket rate
 - SE tax is paid in the manner of FICA and Medicare withholding on W-2
- Rental/investment income (passive)
 - Taxed at the current bracket rate
 - Generally, not subject to SE Tax





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Income Tax Basics

- Depreciation
 - Qualifying capital assets (machinery, breeding livestock, buildings and drainage tile) cannot be deducted as an ordinary farm expense in the year they are purchased. The expense must be spread over a period of years.
 - EXCEPTION: Purchases that fall under the new Tangible Property (Repair) Regulations.
 - Tangible Property Regulations call for recapture upon subsequent sale.



Depreciation Recapture

- Typically results from the sale or trading of machinery
- Taxed as ordinary income but not subject to SE tax
- Reported on Form 4797



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Depreciation Recapture Example

- Sale of Tractor for \$20,000
- Assumption is that the tractor was written off with Section 179 at purchase leaving zero basis.
- All \$20,000 will be taxed as ordinary income not subject to SE tax.



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Like-Kind Exchanges

- 2017 Tax Reform modified rules so that only real property qualifies.
 - Real Property includes land and any property attached directly to it.
 - Does not include machinery trades





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Like-Kind Exchanges - Ex. #1

- Machinery trade (<u>OLD METHOD</u>)
 - Assuming no basis in the tractor. The farmer would not recognize any income on this trade.

Action	FMV	Cash Paid
Trade Utility Tractors		
Old Tractor (traded unit)	\$20,000	
New Tractor	\$45,000	\$25,000

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Like-Kind Exchanges – Ex. #2

- Machinery trade (<u>NEW METHOD</u>)
 - Assuming no basis in the tractor, the Farmer will <u>recognize \$20,000 of depreciation</u> <u>recapture</u> and <u>pay full price for the</u> <u>combine</u>.

Action	FMV	Cash Paid
Trade Utility Tractors		
Old Tractor (traded unit)	\$20,000	
New Tractor	\$45,000	\$45,000



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Capital Gains

 Breakpoints for 15% and 20% capital gains/qualified dividends rates are set as statutory dollar amounts, adjusted for inflation.



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Capital Gains - 2022

Capital Gains Tax Rate	Taxable Income (Single)	Taxable Income (MFS)	Taxable Income (HOH)	Taxable Income (MFJ
0%	Up to \$41,675	Up to \$41,675	Up to \$55,800	Up to \$83,350
15%	\$41,675 to \$459,750	\$41,675 to \$258,600	\$55,800 to \$488,500	\$83,350 to \$517,200
20%	Over \$459,750	Over \$258,600	Over \$488,500	Over \$517,200

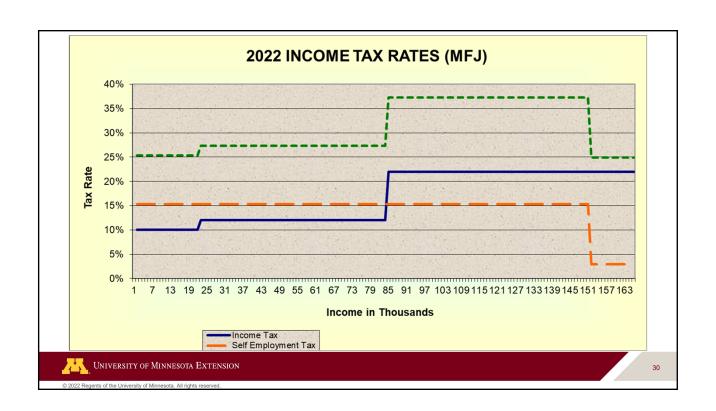




Two Deductions for Patrons

- Farm Income gets 20% QBI deduction
- QBI can pass through from the cooperative to farmers/producers
- Normal Calculation below the threshold (above threshold, calculation limited to wages and basis (UBIA)
 - \$340,100 MFJ
 - \$170,050 MFS
 - \$170,050 Single, HOH





Tax Planning Strategies

- Pre-Pay Expenses
- Income Averaging
- Deferral of Income
 - Crop and/or Livestock sales
- Accelerated Depreciation
 - Section 179 and Bonus
- Crop Insurance Deferral





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Prepaying expenses

- Cash basis deduction generally limited if useful life beyond end of tax year
- 12-month rule provides an exception if benefits do not extend beyond the earlier of
 - 12 months after the benefit begins, or
 - the end of the following tax year
- Example: One-year insurance premium paid in November is okay
- Planning Note No prepaid interest, only to year-end



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Prepaid farm supplies exception and limit

- Prepaid farm supplies may still be limited to 50% of all other expenses
 - ➤ Unused due to fire, storm, flood, etc. won't be counted
- Limit doesn't apply to taxpayer who
 - Is a farm-related taxpayer and
 - Has total prepaid farm supplies for the preceding 3 years of less than 50% of all other expenses <u>or</u>
 - Exceeds limit due to unusual change in business operations



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Prepaid farm supplies

3-part test for prepaid expense deduction

- 1. Payment, not deposit
 - Facts and circumstances
 - Specific quantity at fixed price
- 2. Valid business purpose
 - Fixing price and supply
- 3. No material distortion of income
- ➤ Remember other expenses!



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Income Averaging

- Filed on Schedule J
- Allows taxpayers to utilize unused tax brackets from past years





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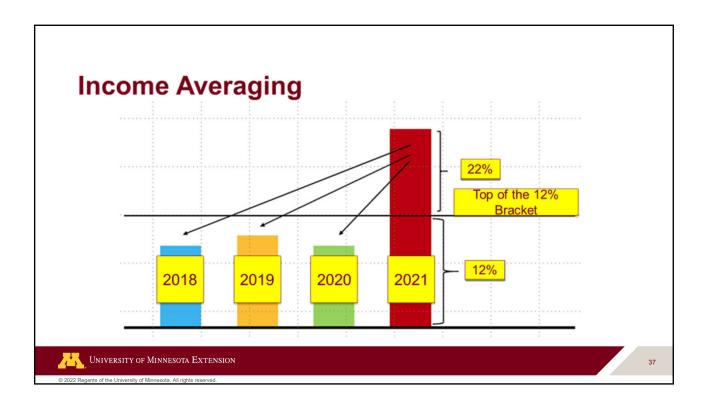
Income Averaging

- Only farm income qualifies
- Does not affect:
 - Self-employment income
 - Taxable income



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Defer Crop and Livestock Sales

- Postpone sales into next year. Income is taxable upon receipt.
 - Constructive receipt rules
- Transfer of ownership and telling the buyer to hold the check does not work. Must do a deferred payment contract (next slide).



Deferred Sales (Deferred Sales Contract)

- Allowed under installment sale rules
- Producer must have binding contract with buyer
- No constructive receipt of income
- Seller is unsecured creditor
 - Risk if buyer goes out of business before payment



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Weather-Related Provisions for Livestock Sales

- Sales of animals due to weather-related conditions
- Shortage of feed or water
- Draft, dairy, and breeding animals
- Not sport or poultry
- Postpone gain to avoid bunching of income
- Sales in excess of normal practice



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Weather-Related Sales of Livestock

- Breeding Stock
 - If sold due to weather-related conditions, the gain is postponed for up to two years providing the producers replace the animals.
 - Replacement animals must be like-kind.
 - Deferral amount is based on the number of head above the normal cull rate.
 - Replacement period may be extended if weather conditions persist.
 - No disaster declaration is required



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Weather-Related Sales of Livestock

- Animals Raised for Sale
 - Weather-related sales of raised animals may be deferred into the following year
 - Based upon sales in excess of a normal year
 - Must be cash method farmer
 - Requires Federal disaster declaration
 - Election to defer filed with tax return



Depreciation

- Section 179
 - Class life 3-15 qualifies
 - 2022 Max. is \$1,080,000
 - Qualifying Purchase limit = \$2,700,000
 - Above purchase limit, dollar for dollar reduction of allowable expense.
 - Related party rules (prohibited for lineal descendant).



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Recovery Period for Farm Equipment & Machinery

- New farm equipment and machinery was made 5-year property under TCJA
- Applies to equipment placed in service after 12/31/2017
- <u>Used</u> farm equipment and machinery continues to be 7-year property
- The assets must be used in farming operation
- Equipment used in contract planting, spraying, harvesting is <u>not used in farming</u>
- ADS life continues to be 10 years for both new and used equipment
- Grain bins, cotton ginning assets, and fences are still 7-year property (10-yr ADS)



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Depreciation

- Bonus Depreciation (Additional first year depreciation)
 - Class life 3 to 20-year property qualifies
 - New or Used (must be Qualifying Acquisition)
 - For 2022, 100% deduction (Last ear for 100%)
 - Default is to take bonus. Must elect out by class life.
 - Related party rules allow deduction as long as the asset is new.
 - Lineal Descendant



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Deferral of Crop Insurance

- Cash basis farmers can defer income, planning is important.
 - Deferral election applies to destruction or damage to crops that results in an insurance or disaster payment.





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Deferral of Crop Insurance

- Report income on cash basis
- Establish that under normal business practice, income from crops would have been reported in the following year.





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Deferral of Crop Insurance

 Taxpayers must show that more than 50% of income from each damaged crop(s) would be reported in the following year.



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Tax Planning





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Tax Rates - 2022

2022 Threshold for		1100000	7100000	700000			2000
	10%	12%	22%	24%	32%	35%	37%
S	\$0	\$10,276	\$41,776	\$89,076	\$170,051	\$215,951	\$539,901
MFJ, QW	\$0	\$20,551	\$83,551	\$178,151	\$340,101	\$431,901	\$647,851
MFS	\$0	\$10,276	\$41,776	\$89,076	\$170,051	\$215,951	\$323,926
НН	\$0	\$14,651	\$55,901	\$89,051	\$170,051	\$215,951	\$539,901
Trusts and Estates	\$0	N/A	N/A	\$2,750	N/A	\$9,850	\$13,450

Source: National Association of Tax Professionals (NATP)

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Standard Deduction

Filing Status	2021	2022
MFJ/Surviving Spouse (SS)	\$25,100	\$25,900
HH	\$18,800	\$19,400
Single	\$12,550	\$12,950
MFS	\$12,550	\$12,950
Additional for age or blindness	SS	
MFJ/SS	\$1,350	\$1,400
Single or HH	\$1,700	\$1,750

Source: National Association of Tax Professionals (NATP)



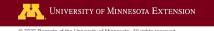
Tax Planning Example (Beginning)

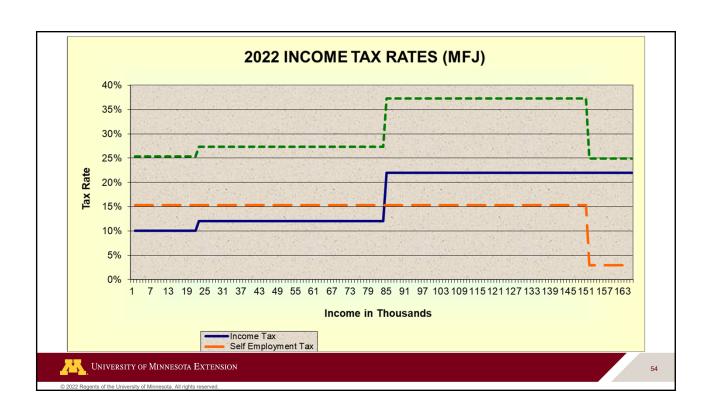
Description	Wage Income	Schedule F (Farm Income)	Form 4797	Adjusted Gross Income	Standard Deduction	Half SE Tax & QBI	Taxable Income
	\$ -	\$ 196,000	\$ -		\$ 25,900	\$ 11,739	
QBI						\$ 31,672	
Total	\$ -	\$ 196,000	\$ -	\$ 196,000	\$ 25,900	\$ 43,411	\$ 126,689

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Tax Planning Example

- Taxable Income = \$ 126,689
- Federal Tax = \$19,106
- Self-Employment Tax = \$23,477
- Total Tax = \$42,583
- Marginal Tax Rate = 22%
- Effective Tax Rate = 15.1% (Does not include SE tax)





Tax Planning Example

- Accelerated Depreciation
 - Fast write-off of new equipment
 - **\$50,000**
- Pre-Pay Farm Expense
 - **\$25,000**





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Tax Planning Example (Beginning)

Description	Wage Income	Schedule F (Farm Income)	Form 4797	Adjusted Gross Income	Standard Deduction	Half SE Tax & QBI	Taxable Income
	\$ -	\$ 196,000	\$ -		\$ 25,900	\$ 11,739	
QBI						\$ 31,672	
Total	\$ -	\$ 196,000	\$ -	\$ 196,000	\$ 25,900	\$ 43,411	\$ 126,689

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Tax Planning Example

Description	Wage Income	Schedule F (Farm Income)		Form 4797	Adjusted Gross Income			andard duction	Hal	f SE Tax & QBI	Taxable Income		
	\$ -	\$	196,000	\$ -			\$	25,900	\$	8,549			
QBI									\$	17,310			
Write off Mach.		\$	(50,000)										
Pre-Payment		\$	(25,000)										
Total	\$ -	\$	121,000	\$ -	\$	121,000	\$	25,900	\$	25,859	\$	69,241	



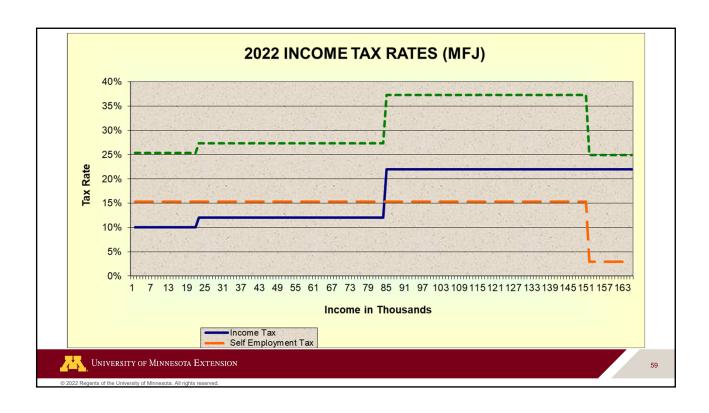
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Tax Planning Example

- Taxable Income = \$ 69,241
- Federal Tax = \$7,896
- Self-Employment Tax = \$17,097
- Total Tax = \$24,993
- Marginal Tax Rate = 12%
- Effective Tax Rate = 11.4% (Does not include SE tax)



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Tax Planning Analysis

- Spent additional \$75,000 in pre-payment and Accelerated Depreciation.
- Cut tax bill by \$17,590
- Saved \$.234 tax or every \$ of pre-payment/Acc. Depr.



Example #2 = w/Machinery Trade

Description	Wage Income	Schedule F (Farm Income)	Form 4797	Adjusted Gross Income	Standard Deduction	Half SE Tax & QBI	Taxable Income
	\$ -	\$ 50,000	\$ 100,000		\$ 25,900	\$ 3,533	
QBI						\$ 22,701	
Total	\$ -	\$ 50,000	\$ 100,000	\$ 150,000	\$ 25,900	\$ 26,234	\$ 97,866

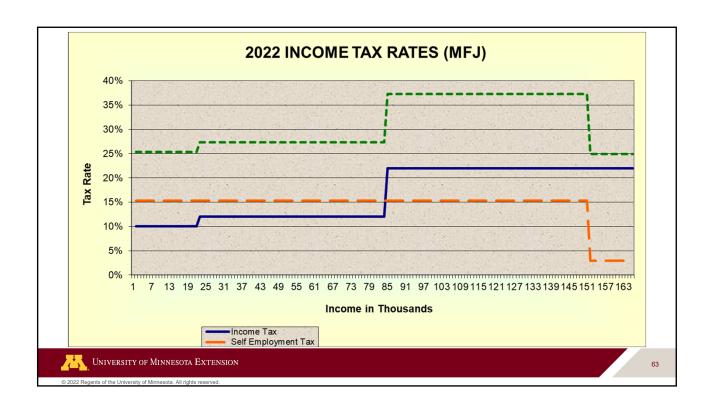


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Example #2 = w/Machinery Trade

Description	Wage Income		Schedule F (Farm Income)		Form 4797		Adjusted Gross Income	Standard Deduction		Half SE Tax & QBI		Taxable Income	
	\$ -	\$	50,000	\$	100,000			\$	25,900	\$	-		
QBI										\$	8,820		
Pre-Payment		\$	(40,000)										
Accel. Depr.		\$	(40,000)										
Total	\$ -	\$	(30,000)	\$	100,000	\$	70,000	\$	25,900	\$	8,820	\$	35,28

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Thank you

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